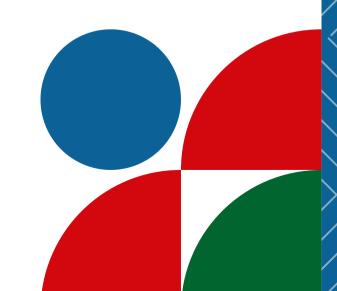


Solution by Zolute







#### ABOUT US

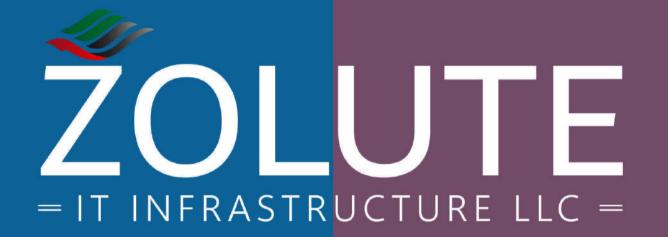
Zolute specializes in IT consulting and software development, committed to delivering efficient and innovative solutions that seamlessly integrate the latest technologies into your existing operations. With a global presence spanning the USA, UK, and UAE, we strive to enhance your business processes, driving growth and excellence through our dedicated expertise and professional approach.



#### Zolute& Odoo

Zolute has established a strategic partnership with Odoo in the Middle East region to deliver tailored solutions built upon Odoo's advanced technology. Acting as consultants, Zolute manages clients' IT infrastructure, enabling them to concentrate more effectively on their core business objectives.

# 



## **ABOUT**



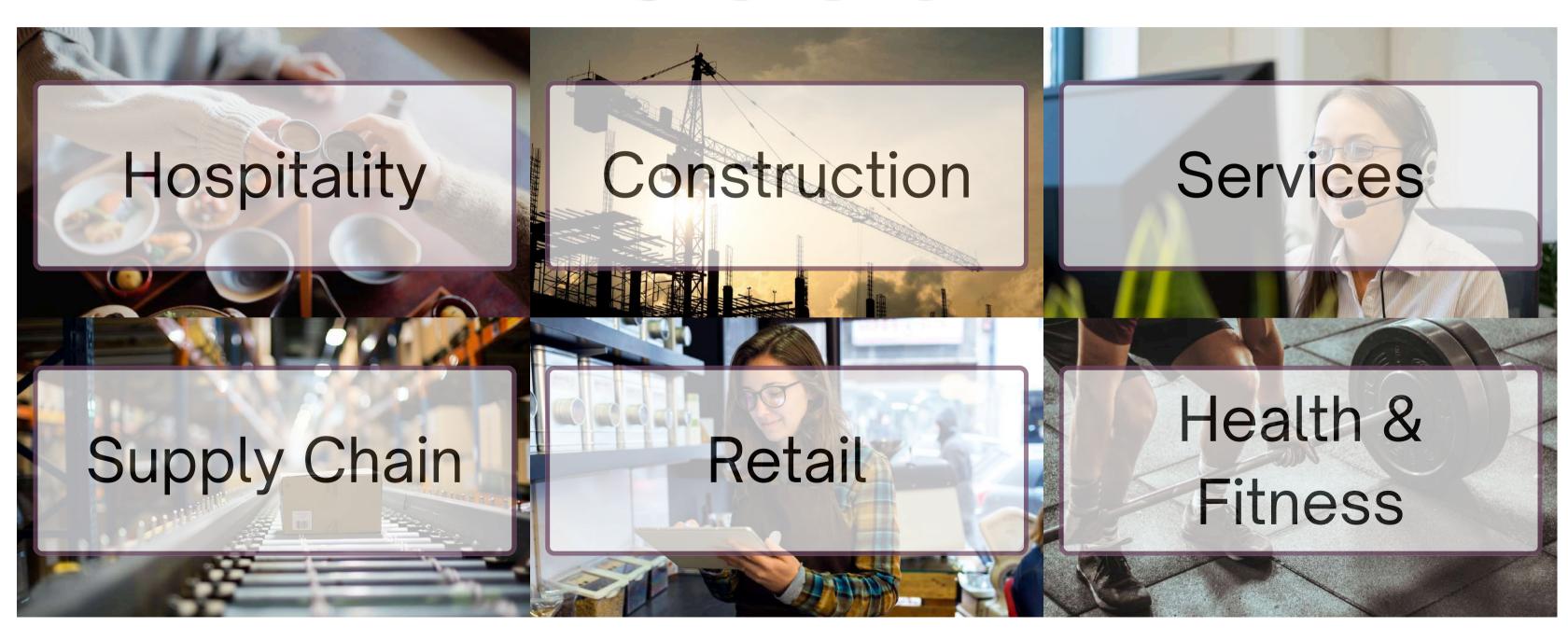
15M+ USERS



17 OFFICES WOLDWIDE

Odoo is a comprehensive suite of business management applications designed to streamline and automate operations across various organizational functions. Offering integrated modules such as CRM, ERP, e-commerce, accounting, inventory, and HR management, Odoo provides scalable solutions adaptable to businesses of all sizes.

# INDUSTRY WISE SOLUTIONS IN OCOO



#### **OVERVIEW**

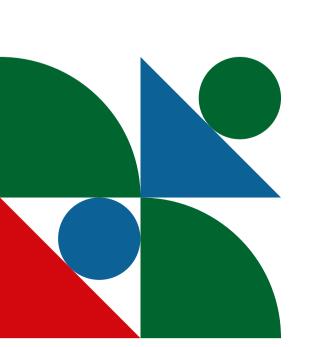
#### Growing the Toy Business in Ajman with Smart ERP

- Ajman's growing youth demographic is driving demand for educational toys, games, and collectibles.
- Retailers must handle trend-based inventory, seasonal surges, and stock rotation effectively.
- Odoo ERP offers toy retailers a centralized platform to manage everything from procurement to point-of-sale.

#### **Key Features**

- Ajman DED trade license for toys & games trading
- Retail store or eCommerce platform
- Seasonal planning for festive and school seasons
- Partnerships with global brands or importers
- Partnerships with global brands or importers





#### ODOO ERP FEATURES FOR TOY RETAIL

Seasonal Inventory Planning

Stock up in advance for holidays and highdemand months

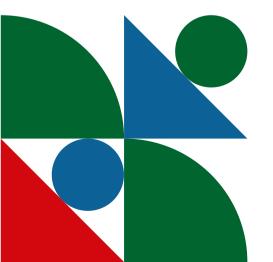
- Product Categorization & Variants
   Sort by age, brand, type, and play category
- Stock Control & Multi-Location Sync
   Real-time visibility across branches and warehouses
- POS + Barcode Billing
   Faster checkout with toy-specific barcoding
  - Sales Analytics
     dentify fast sellers, optimize presented

Identify fast sellers, optimize purchases, track trends

Promotions & Loyalty
 Birthday discounts, holiday deals, and points-based rewards

#### AND MUCH MORE

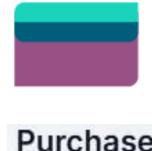


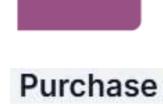


### ODOO ERP EVERYTHING YOU NEED IN ONE SYSTEM









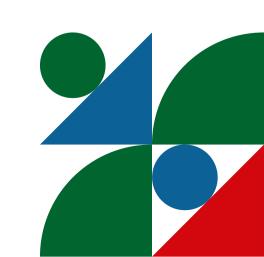








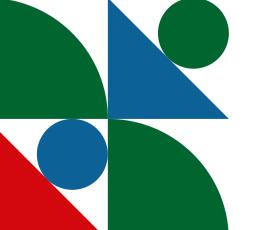




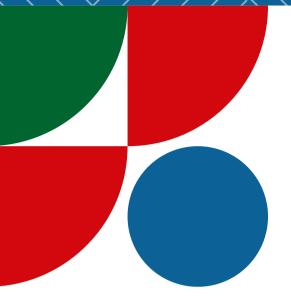
## HOW ZOLUTE HELPS TOY RETAILERS IN AJMAN

- Toy Catalog Structuring
   We build a custom taxonomy to organize products by age and type
- Seasonal Sales Planning
   Tools to prepare stock levels for campaigns and festive launches
- POS Hardware Setup
   Barcode printers, mobile POS devices, and secure payment systems
- Vendor Tracking Dashboards
   Full visibility on toy suppliers, lead times, and POs
- Local Hosting & Ongoing Support
   UAE-based deployment and training for your staff





**AND MUCH MORE** 



### THANK YOU





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