

Zoho for Tunisia's Tourism & Hospitality Industry

Case Study





Overview

Tunis Is Booming — Digital Tools Now Define Guest Experience

Tunis is reclaiming its position as a key tourism gateway in North Africa. As demand rises, the success of hotels, resorts, tour operators, and travel agencies now depends on:

- Centralized guest profiles and communication
- Smart, multilingual booking systems
- Connected teams: concierge, sales, marketing, operations
- Real-time dashboards for occupancy, reviews & tours
- Personalized promotions through email/WhatsApp

Zoho Features for Hospitality & Travel

All-in-One Cloud Platform to Run Tourism in Tunisia

- **Zoho Bookings** -Online reservations for rooms, excursions, spas, etc. Auto-sync with staff calendars and multilingual forms
- **Zoho CRM** -Centralized contact history, preferences, and automated follow-ups Sales pipeline for travel agents, OTA partners, and direct guestS
- **Zoho Marketing Automation -**SMS/Email/WhatsApp c ampaigns with guest segmentation Loyalty rewards and review requests post check-out
 - Zoho Analytics Visual reports for bookings, channel performance, seasonality
 - **Zoho Mobile Apps -**Real-time access for tour guides, front desk, and agents on the move



Technology Stack















How Zolute Helps Tunisian Hospitality Operators

Your Technology Partner for Seamless Zoho Implementation in Tunisia

- Custom CRM & Booking Engine Setup Tailored to boutique hotels, tour agencies, and camps
- Arabic & French Enabled Systems Full localization of apps, forms, and guest communications
- Integrated Guest Lifecycle Management From inquiry to checkout to feedback fully connected
- **Staff Onboarding & Ongoing Support -**On-site or remote training + French/Arabic-speaking support
- Tourism KPI Dashboards & OTA Sync -Real-time reporting for managers + OTA channel integration







Get In Touch





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