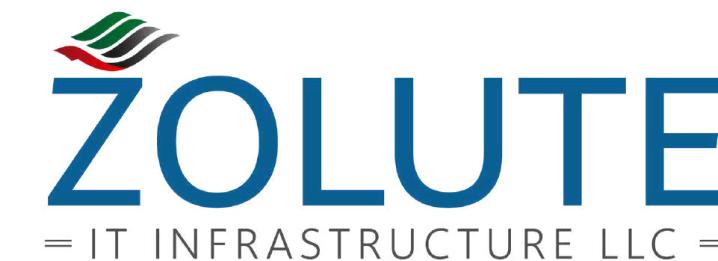


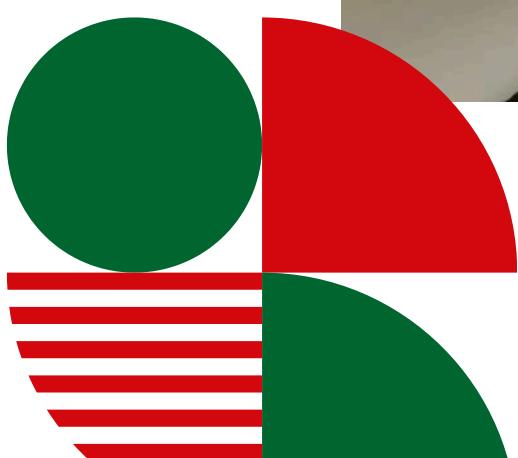
DIGITIZING UAE'S BOOK PUBLISHING & DISTRIBUTION

Solution by Zolute



ABOUT US

Zolute specializes in IT consulting and software development, committed to delivering efficient and innovative solutions that seamlessly integrate the latest technologies into your existing operations. With a global presence spanning the USA, UK, and UAE, we strive to enhance your business processes, driving growth and excellence through our dedicated expertise and professional approach.

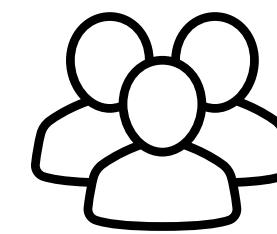


Zolute & Odoo

Zolute has established a strategic partnership with Odoo in the Middle East region to deliver tailored solutions built upon Odoo's advanced technology. Acting as consultants, Zolute manages clients' IT infrastructure, enabling them to concentrate more effectively on their core business objectives.



ABOUT Odoo



15M+ USERS



**17 OFFICES
WORLDWIDE**

Odoo is a comprehensive suite of business management applications designed to streamline and automate operations across various organizational functions. Offering integrated modules such as CRM, ERP, e-commerce, accounting, inventory, and HR management, Odoo provides scalable solutions adaptable to businesses of all sizes.

INDUSTRY WISE SOLUTIONS IN *odoo*



Hospitality



Construction



Services



Supply Chain



Retail



Health & Fitness

OVERVIEW

Publishing in the UAE: From Print to Platform

- UAE's publishing sector is evolving, with strong growth in school, university, and e-commerce segments.
- Modern distributors must manage ISBN-based inventory, online orders, regional delivery, and tax reporting — across multiple warehouses.
- Print success now depends on digital efficiency.

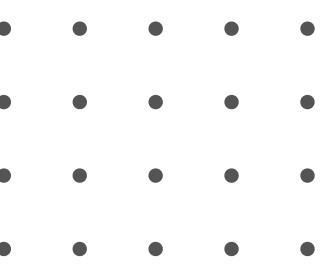
What UAE Publishers Need:

- ISBN registration & edition tracking
- Multi-warehouse & vendor logistics
- Bulk institutional and retail pricing
- Online + offline channel sync
- UAE VAT compliance and audit-ready billing
- Edition lifecycle and unsold stock control



AND MUCH MORE

KEY FEATURES OF ODOO FOR PUBLISHING



Odoo Modules That Matter:

- **Inventory Management** – Track by ISBN, format, language, and edition.
- **Odoo Website & eCommerce** – Sell to consumers and bulk buyers online with real-time availability.
- **Sales Module** – Dual pricing logic: B2C (retail) + B2B (bookstores/schools).
- **Accounting** – Automated UAE VAT, invoices, credit notes, and reports.
- **Purchase & Print Planning** – Forecast print runs, reorder supplies, and manage print vendor costs.
- **CRM & Marketing** – Manage author partnerships, run launch campaigns, and connect with readers.

AND MUCH MORE

ODOO ERP EVERYTHING YOU NEED IN ONE SYSTEM



Point of Sale



Inventory



Purchase



Accounting

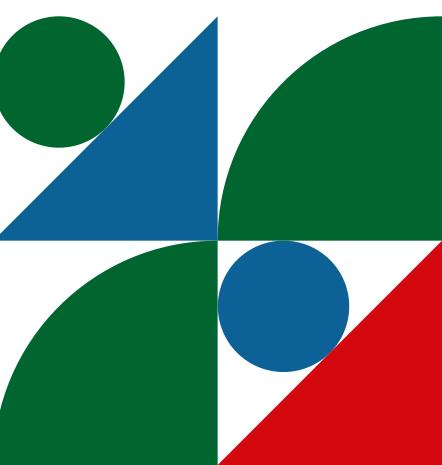


Sales



Quality

AND MUCH MORE



HOW ZOLUTE HELPS PUBLISHERS IN THE UAE

Zolute's Value for UAE Book Businesses:

- **Tailored ERP Setup** – ISBN tracking, edition-based workflows, and reseller discount logic.
- **UAE-Specific Localization** – Arabic/English interface, UAE VAT compliance, eCommerce tax handling.
- **End-to-End eCommerce Integration** – Payment gateways (like Tabby, PayTabs), courier APIs, and customer self-service portals.
- **Multi-Warehouse Visibility** – Real-time stock management across Dubai, Abu Dhabi, and beyond.
- **Ongoing Training & Support** – Remote and on-site assistance with upgrades, automation, and team onboarding.



AND MUCH MORE

THANK YOU



WWW.ZOLUTE.AE | CONNECT@ZOLUTE.AE | +971 54 496 1587